

Efficient Product Rebates

Commercial Heating Rebate Guide

The following tables list product requirements and available rebates for a range of energy-efficient commercial heating equipment. If you are looking for Variable Frequency Drive (VFD) rebates for HVAC equipment please see the Commercial VFD Rebate Guide. For more information please visit our website efficiencyns.ca/business.

If your utility bill is less than \$3,800 monthly and you have not yet purchased your products, your business may qualify for rebates in addition to those listed here.

Integrated Dual Enthalpy Economizer Controls

| Product | Requirements | Rebate |
|--|--|--------|
| Integrated Dual Enthalpy Economizer Controls | <ul style="list-style-type: none"> Must be installed on new equipment that is also eligible for rebates | \$250 |

HVAC Hotel Occupancy Sensors

| Product | Requirements | Rebate |
|---|---|--------|
| With building integrated intelligent control | <ul style="list-style-type: none"> Must control electric heating* Maximum of one rebate per room | \$75 |
| Without building integrated intelligent control | <ul style="list-style-type: none"> Must set back temperature when space is not occupied Hotel must operate year round | \$50 |

*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the occupancy sensor may control any heat source.

Small Air Source Heat Pumps - Installed in Multi-Unit Facilities (3 or more units)

| Size (Nominal Capacity) | Type | Min HSPF (Region IV) | Min SEER | Requirements | Rebate |
|-----------------------------|-------------------------------|----------------------|----------|---|-------------|
| < 65,000 Btu/h (< 5.4 tons) | Ductless Mini-Split Heat Pump | 11 | 17 | <ul style="list-style-type: none"> Applicant must be property owner Property must have three units or more and be electrically heated* Ductless Mini-Split Heat Pump rebates limited to a maximum of 40 units per facility | \$400 / ton |
| | Multi-Zone | 10 | 15 | <ul style="list-style-type: none"> Heat pump must be utilized over the heating season Systems must be AHRI matched systems Contact us prior to purchase if replacing an existing air-source heat pump or in new construction | |

*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the property is not required to be electrically heated.

Small Air Source Heat Pumps - Installed in Commercial Facilities

| Size (Nominal Capacity) | Type | Min HSPF (Region IV) | Min SEER | Requirements | Rebate |
|-----------------------------|---|----------------------|----------|---|-------------|
| < 65,000 Btu/h (< 5.4 tons) | Single Package Systems | 8.2 | 15 | <ul style="list-style-type: none"> Facility must be commercial property Heat Pump must be utilized over the heating season Must offset electric resistance heating* Systems must be AHRI matched systems Contact us prior to purchase if replacing an existing air-source heat pump or in new construction | \$500 / ton |
| | Centrally Ducted Split System Heat Pump | 8.5 | 15 | | \$600 / ton |
| | Ductless Mini-Split Heat Pump | 11 | 17 | | \$500 / ton |
| | | 12 | 22 | | \$600 / ton |
| | Multi-Zone | 10 | 15 | | \$400 / ton |

*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

Large Air Source Heat Pumps

Single package (unitary) systems, ducted split systems, and ductless split systems.

| Size (Nominal Capacity) | High Heating (47F) Min COP | Low Heating (17F) Min COP | Min EER | Requirements | Rebate |
|-------------------------------------|----------------------------|---------------------------|---------|--|-------------|
| ≥ 65,000 Btu/h and < 135,000 Btu/h | 3.4 | 2.25 | 11 | <ul style="list-style-type: none"> Heat pump must be utilized during heating season Must offset electric resistance heating* Systems must be AHRI certified matched systems. More information at ahridirectory.org | \$600 / ton |
| | 3.6 | 2.45 | 11.9 | | \$700 / ton |
| ≥ 135,000 Btu/h and < 240,000 Btu/h | 3.2 | 2.05 | 10.4 | | \$600 / ton |
| | 3.5 | 2.25 | 11.4 | | \$700 / ton |

*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

Ground & Water Source Heat Pumps

| Size (Nominal Capacity) | Min EER | Min COP | Requirements | Rebate |
|--|---------|---------|--|-------------|
| Open Loop | 16.2 | 3.6 | <ul style="list-style-type: none"> Heat pump must be utilized during heating season Must offset electric resistance heating* Systems must be AHRI certified matched systems. More information at ahridirectory.org | \$500 / ton |
| | 20.0 | 4.0 | | \$600 / ton |
| Closed Loop / Direct Geoexchange (DGX) | 13.4 | 3.1 | <ul style="list-style-type: none"> Contact us if replacing an existing air-source or water source heat pump or in a new construction Water loop heat pumps connected to a cooling tower and boiler are not eligible for incentives Tested in accordance to ASHRAE / ANSI / AHRI / ISO standard 13256-1 & 2:2012 | \$500 / ton |
| | 16.0 | 3.6 | | \$600 / ton |

*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

Air-to-Water Heat Pumps

| Size (Nominal Capacity) | COP _H at -15°C | Requirements | Rebate |
|-------------------------|---------------------------|--|-------------|
| ≤ 135,000 Btu/h | 1.7 | <ul style="list-style-type: none"> Heat pump must be utilized during the heating season Must offset electrical resistance heating* (not for SBES-NE) Products must be CSA approved for use in Canada Other hydronic systems (excluding in-floor radiant) must include additional heat exchangers and/or a heat load calculation confirming the baseline equipment is sufficient at indoor loop operating temp Split units must be designed for use together Minimum 110F Water Supply Temperature Contact us if replacing an existing air-source or water source heat pump or in new construction | \$500 / ton |

*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

Packaged Terminal Heat Pumps (PTHP)

| Size (Nominal Capacity) | New Construction (Standard Size*) | | Replacement (Non-Standard Size**) | | Requirements | Rebate |
|----------------------------|--------------------------------------|---------------------------------|--------------------------------------|---------|---|------------------|
| | High Heating (47F) Min EER | Low Heating (17F) Min COP | Min EER | Min COP | | |
| < 11,000 Btu/h | 11.0 | 3.3 | 9.3 | 2.7 | <ul style="list-style-type: none"> Heat pump must be utilized during heating season Must offset electric resistance heating*** | \$500 / per unit |
| ≥ 11,000 Btu/h | 10.0 | 2.8 | 7.6 | 2.5 | <ul style="list-style-type: none"> Must be AHRI certified (standard size only) Contact us if replacing an existing PTHP unit or in a new construction | |

*Standard size refers to having an external wall opening greater than or equal to 16 inches high or greater than or equal to 42 inches wide, and a cross-sectional area greater than or equal to 670 square inches.

**Non-standard size refers to having an external wall opening of less than 16 inches high or less than 42 inches wide, and a cross-sectional area less than 670 square inches.

***If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

Commercial Electric Thermal Storage (ETS) Systems

| Product | Requirements | Rebate |
|---|---|--------------------|
| Small Commercial ETS: 50 - 150 kWh of Eight-Hour Storage | <ul style="list-style-type: none"> \$20 per kWh, lesser of total storage or eight hour storage amount (charging power multiplied by eight) | \$1,000 / per unit |
| Medium Commercial ETS: 150 - 300 kWh of Eight-Hour Storage | <ul style="list-style-type: none"> Must be supplementing electric heat source | \$2,000 / per unit |
| Large Commercial ETS: 300 kWh and above of Eight-Hour Storage | <ul style="list-style-type: none"> Contact us if the ETS unit(s) will be installed in a New Construction | \$4,000 / per unit |

Efficient Product Rebates After You Buy

Complete this application if your business has purchased and installed qualifying products within the last 90 days.

Business Information

| | |
|---|---------------------|
| Business Name: | |
| Business Contact Name: | Position: |
| Phone: | Fax: |
| Contact Email: | |
| Mailing Address: | |
| City/Town: | Postal Code: |
| Address where products were installed (if different from above): | |
| City/Town: | Postal Code: |

Installation Information

| |
|---|
| Is this project? <input type="checkbox"/> New Construction <input type="checkbox"/> Existing Building Retrofit |
| Date Products Installed: |
| Company Installing Products: |
| Installer Contact Name and Title: |
| Installer Phone: |
| Installer Email: |

| | | |
|---|-------------------------------------|------------------------------------|
| Without any assistance from Efficiency Nova Scotia, would you: | | |
| Install any energy efficient equipment? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Install significantly less energy efficient equipment? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Postpone the installation of equipment by more than two years? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

How would you like your rebate?

| | |
|--|--|
| <input type="checkbox"/> Direct Deposit | Attach a void cheque or a direct deposit form from your bank to have your rebate deposited directly into your account. |
| <input type="checkbox"/> Cheque | Complete the information below to have your rebate sent to you as a cheque. |
| Make cheque payable to: | |

Please note: Rebates cannot be made payable to personal banking accounts.

Where would you like your cheque sent?

| | | |
|---|--|---|
| <input type="checkbox"/> Company Address | <input type="checkbox"/> Facility Address | <input type="checkbox"/> Other (please fill below) |
| Mailing Address: | | |
| City/Town: | | Postal Code: |

By checking below, you agree to the terms and conditions, www.efficiencyns.ca/business/consent and confirm the account information provided is complete and accurate. If you check "I Agree" and you have not read the terms, then you are still agreeing to be bound by the terms.

☐ **I Agree**

Name: _____

Title: _____

Complete your application

Send the following documents with your application.
Check each box once you enclose each item.

- ☐ This fully completed rebate application
- ☐ An official detailed invoice (see [invoice guidelines](#) for what's required)
- ☐ Completed worksheet(s) for the products you installed;
- ☐ A copy of a recent electric bill

Send your fully completed application and all required documents to:

Email:

rebates@efficiencyns.ca
(please note that we cannot accept high-risk attachments such as ZIP, EXE or files that exceed 10MB).

Fax:

902 470 3599
Attention: Rebates

Mail:

Efficiency Nova Scotia
230 Brownlow Avenue
Suite 300
Dartmouth, NS B3B 0G5
Attention: Rebates

Efficient Product Rebates

Commercial Heating Rebate Worksheet

For assistance in completing this Commercial Heating Rebate Worksheet please refer to the [Commercial Heating Rebate Guide](#).

To receive your rebates, enter the product details in the table(s) below. To prevent unnecessary delays in the processing of your application, please complete all of the information requested.

General Business Information:

Hours of operation

| | Open | Close |
|-------|------|-------|
| MON | | |
| TUES | | |
| WED | | |
| THURS | | |
| FRI | | |
| SAT | | |
| SUN | | |

Are there times of the year when your business is non-operational?

☐ No

☐ Yes - statutory holidays (Christmas, Canada Day, etc.)

☐ Yes - seasonal shutdown

If yes, please provide dates: _____

☐ Yes - for other reasons

Explain: _____

NOTES: _____

Instructions

1. Review the rebate criteria in the following [Commercial Heating Rebate Guide](#) to verify that the product(s) you are going to purchase and install are eligible for rebates.
2. Complete the Commercial Heating Rebate Worksheet if the product(s) is eligible for rebates.
3. Attach the Commercial Heating Rebate Worksheet to the rest of your application.

Note: Projects replacing existing energy-efficient heating equipment may not be eligible for rebates. Please contact us to confirm before purchase and installation.

Example

| | | |
|--|--|---|
| Area: Staff Room | | |
| Type of heat pump: | | |
| <input checked="" type="checkbox"/> Air Source | <input type="checkbox"/> Ground / Water Source | <input type="checkbox"/> Packaged Terminal Heat Pump (PTHP) |
| Manufacturer: ABC Heat Pumps | Outdoor Model #: ABC09DEFGH1 | Quantity: 1 |
| Indoor Model # (if applicable): ABC09DEFGH2 | AHRI #: | |
| Existing heating system: | | |
| <input checked="" type="checkbox"/> Electric Resistance (i.e. electric baseboards, electric furnace) | <input type="checkbox"/> Natural Gas* | |
| <input type="checkbox"/> Air Source Heat Pump | <input type="checkbox"/> Fuel Oil* | |
| <input type="checkbox"/> New Construction (none) | <input type="checkbox"/> Other* (explain): | |
| Existing cooling system: | | |
| <input type="checkbox"/> Centrally Ducted Air-Conditioning | <input type="checkbox"/> Window w/ Portable Air-Conditioners | |
| <input checked="" type="checkbox"/> None | | |

Heat Pump - Area 1

(Please state the area where these products are installed, i.e parking lot, store front, staff room)

| | | |
|---|--|---|
| Area: | | |
| Type of heat pump: | | |
| <input type="checkbox"/> Air Source | <input type="checkbox"/> Ground / Water Source | <input type="checkbox"/> Packaged Terminal Heat Pump (PTHP) |
| Manufacturer: | Outdoor Model #: | Quantity: |
| Indoor Model # (if applicable): | AHRI #: | |
| Existing heating system: | | |
| <input type="checkbox"/> Electric Resistance (i.e. electric baseboards, electric furnace) | <input type="checkbox"/> Natural Gas* | |
| <input type="checkbox"/> Air Source Heat Pump | <input type="checkbox"/> Fuel Oil* | |
| <input type="checkbox"/> New Construction (none) | <input type="checkbox"/> Other* (explain): | |
| Existing cooling system: | | |
| <input type="checkbox"/> Centrally Ducted Air-Conditioning | <input type="checkbox"/> Window w/ Portable Air-Conditioners | |
| <input type="checkbox"/> None | | |

*If your utility bill is less than \$3,800 monthly, please include a recent fuel bill with your application.

Heat Pump - Area 2

(Please state the area where these products are installed, i.e parking lot, store front, staff room)

| | | |
|---|--|---|
| Area: | | |
| Type of heat pump: | | |
| <input type="checkbox"/> Air Source | <input type="checkbox"/> Ground / Water Source | <input type="checkbox"/> Packaged Terminal Heat Pump (PTHP) |
| Manufacturer: | Outdoor Model #: | Quantity: |
| Indoor Model # (if applicable): | AHRI #: | |
| Existing heating system: | | |
| <input type="checkbox"/> Electric Resistance (i.e. electric baseboards, electric furnace) | <input type="checkbox"/> Natural Gas* | |
| <input type="checkbox"/> Air Source Heat Pump | <input type="checkbox"/> Fuel Oil* | |
| <input type="checkbox"/> New Construction (none) | <input type="checkbox"/> Other* (explain): | |
| Existing cooling system: | | |
| <input type="checkbox"/> Centrally Ducted Air-Conditioning | <input type="checkbox"/> Window w/ Portable Air-Conditioners | |
| <input type="checkbox"/> None | | |

*If your utility bill is less than \$3,800 monthly, please include a recent fuel bill with your application.

Integrated Dual Enthalpy Economizer Controls

To apply for rebates for your Integrated Dual Enthalpy Economizer Controls enter the product details in the table below. To prevent unnecessary delays in the processing of your application, please complete all of the information requested.

| | |
|---|--|
| Area: | |
| Manufacturer: | |
| Model #: | Quantity: |
| Heating system: | |
| <input type="checkbox"/> Electric Resistance (i.e. electric baseboards, electric furnace) | <input type="checkbox"/> New Construction (none) |
| <input type="checkbox"/> Air Source Heat Pump | <input type="checkbox"/> Other: |

HVAC Hotel Occupancy Sensors

To apply for rebates for your HVAC Hotel Occupancy Sensor(s) enter the product details in the table below. To prevent unnecessary delays in the processing of your application, please complete all the information requested.

| | |
|---|--|
| Area: | |
| Manufacturer: | |
| AHRI #: | |
| Model #: | Quantity: |
| Heating system: | |
| <input type="checkbox"/> Electric Resistance (i.e. electric baseboards, electric furnace) | <input type="checkbox"/> Natural Gas* |
| <input type="checkbox"/> Air Source Heat Pump | <input type="checkbox"/> Fuel Oil* |
| <input type="checkbox"/> New Construction (none) | <input type="checkbox"/> Other* (explain): |

*If your utility bill is less than \$3,800 monthly, please include a recent fuel bill with your application.