

# Efficient Product Rebates

## Commercial Lighting Rebate Guide

To meet rebate requirements, many measures must be ENERGY STAR® certified, and DesignLights Consortium® qualified. These lighting products provide high performance and value for your business.

Find ENERGY STAR® and DesignLights Consortium® qualified products at:  
[energystar.gov/products](http://energystar.gov/products) and [designlights.org/search](http://designlights.org/search)

Projects replacing existing energy efficient lighting may not be available for rebates. Please contact us to confirm before you purchase and install your product.

Rebates that state availability as “in-store” have a rebate applied at the time of purchase at one of our participating distributor partners.

If your utility bill is less than \$3,800 monthly and you have not yet purchased your products, your business may qualify for rebates in addition to those listed here. Receive project approval from Efficiency Nova Scotia before purchasing products in-store, to obtain additional rebates. Products marked as “Pre-approval” must receive project approval from Efficiency Nova Scotia before purchase using the “Before you Buy” application.

If product has already been purchased, additional rebates are not available on products marked as “in-store”. The following tables list the product requirements and rebates available for energy-efficient commercial lighting products. For more information please visit our website [efficiencyns.ca/business](http://efficiencyns.ca/business).

### Indoor Lighting

| Product                      | Availability                     | Criteria  | Rebate     |
|------------------------------|----------------------------------|---|------------|
| Decorative Lamp              | Small Business Pre-Approval Only | <ul style="list-style-type: none"> <li>Includes common decorative shaped lamps such as chandelier and candle lamps</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul> | All<br>\$3 |
| General Use Lamp             | Small Business Pre-Approval Only | <ul style="list-style-type: none"> <li>Includes omnidirectional lamps such as A-lamps and globes</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>                   | All<br>\$3 |
| Reflector (Directional) Lamp | Small Business Pre-Approval Only | <ul style="list-style-type: none"> <li>Includes R, BR, MR, PAR lamp shapes</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>   | All<br>\$6 |

| Product                            | Availability                     | Criteria  | Rebate             |       |
|------------------------------------|----------------------------------|---|--------------------|-------|
| Downlight Luminaire                | Small Business Pre-Approval Only | <ul style="list-style-type: none"> <li>Includes recessed luminaires, ceiling mounted luminaires, surface mounted luminaires, pendant luminaires, inseparable solid state luminaires, downlight solid state retrofit kit</li> <li>Includes fixtures with integrated occupancy sensors</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul> | 400 - 999 lm       | \$8   |
|                                    |                                  |   | 1,000 - 2,999 lm   | \$12  |
|                                    |                                  |   | ≥ 3,000 lm         | \$15  |
| LED Wall Sconces                   | Small Business Pre-Approval Only | <ul style="list-style-type: none"> <li>Includes wall sconces and retrofit kits</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>   | 400 - 999 lm       | \$10  |
|                                    |                                  |   | 1,000 - 2,999 lm   | \$18  |
|                                    |                                  |   | ≥ 3,000 lm         | \$30  |
| High-bay Luminaire (DLC Premium)   | Mail-in                          | <ul style="list-style-type: none"> <li>Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings</li> <li>Must be qualified as a DLC premium product</li> </ul>  | 10,000 - 19,999 lm | \$75  |
|                                    |                                  |   | 20,000 - 29,999 lm | \$125 |
|                                    |                                  |   | 30,000 - 39,999 lm | \$200 |
|                                    |                                  |   | 40,000 - 54,999 lm | \$300 |
|                                    |                                  |   | ≥ 55,000 lm        | \$400 |
| High-bay Luminaire (DLC Standard)  | Mail-in                          | <ul style="list-style-type: none"> <li>Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings</li> <li>Must be DLC qualified</li> </ul>   | 10,000 - 19,999 lm | \$65  |
|                                    |                                  |   | 20,000 - 29,999 lm | \$100 |
|                                    |                                  |   | 30,000 - 39,999 lm | \$175 |
|                                    |                                  |   | 40,000 - 54,999 lm | \$275 |
|                                    |                                  |   | ≥ 55,000 lm        | \$375 |
| Low-bay Luminaire                  | In-store                         | <ul style="list-style-type: none"> <li>Includes low-bay luminaires for commercial and industrial buildings and retrofit kits</li> <li>Must be DLC qualified</li> </ul>  | 5,000 - 9,999 lm   | \$30  |
|                                    |                                  |   | ≥ 10,000 lm        | \$50  |
| Stairwell and Passageway Luminaire | Mail-in                          | <ul style="list-style-type: none"> <li>Must be replacing non-dimmable stairwell and passageway fixture</li> <li>Must be able to dim to &lt; 25% of full output when no occupants are detected</li> <li>Must be in operation 24 hours/7 days a week</li> <li>Must be DLC qualified</li> </ul>  | All                | \$55  |

| Product   | Availability | Criteria   | Rebate           |             |
|---|--------------|--|------------------|-------------|
| 1x1 Troffer   | In-store     | <ul style="list-style-type: none"> <li>Includes luminaires for ambient lighting of interior commercial spaces and retrofit kits</li> <li>Must be DLC qualified</li> </ul>  | All              |             |
| 1x2 Troffer   |              |  |                  | \$10        |
| 1x4 Troffer   |              |  |                  | \$15        |
| 2x2 Troffer   |              |  |                  | \$15        |
| 2x4 Troffer   |              |  |                  | \$20        |
| Linear Ambient Luminaire  | In-store     | <ul style="list-style-type: none"> <li>Includes direct linear ambient luminaires, linear ambient luminaires with indirect component, strip/wrap lighting and retrofit kits</li> <li>Must be DLC qualified or ENERGY STAR® certified</li> </ul> | ≤ 2,499 lm       | \$10        |
|   |              |  | 2,500 - 4,999 lm | \$15        |
|   |              |  | 5,000 - 9,999 lm | \$30        |
|   |              |  | ≥ 10,000 lm      | \$50        |
| Refrigerated Case Luminaire                                       | Mail-in      | <ul style="list-style-type: none"> <li>Includes both horizontal refrigerated case luminaires and vertical refrigerated case luminaires installed in refrigerators and freezers</li> <li>Must be DLC qualified</li> </ul>                       | All              | \$6 / ft    |
| Wall-wash Luminaire   | In-store     | <ul style="list-style-type: none"> <li>Includes luminaires that illuminate walls in interior spaces</li> <li>Must be DLC qualified</li> </ul>  | 575 - 1,199 lm   | \$10        |
|   |              |  | ≥ 1,200 lm       | \$20        |
| Track or Mono-point Direction Luminaire/Accent Light Line Voltage | In-store     | <ul style="list-style-type: none"> <li>Includes ceiling-mounted tracks or fixed single head</li> <li>Replacement lamps not eligible (such as PAR38)</li> <li>Must be DLC qualified or ENERGY STAR® certified</li> </ul>                        | All              | \$15 / head |
| Four Pin-Base Replacement Lamps for CFLs                          | Mail-in      | <ul style="list-style-type: none"> <li>Designed to replace four-pin compact fluorescent lamps including: horizontal, vertical and 2G11 lamps</li> <li>Must be DLC qualified</li> </ul>   | All              | \$5         |
| Linear Replacement Lamp   | In-store     | <ul style="list-style-type: none"> <li>Designed to replace T5/T8/T12 fluorescent lamps</li> <li>Must be DLC qualified</li> </ul>   | 2 foot           | \$2.50      |
|   |              |  | 3 foot           | \$3         |
|   |              |  | 4 foot           | \$4         |
|   |              |  | 8 foot           | \$6         |
|   |              |  | U-Bend           | \$5         |
| Horticultural Lighting  | Mail-in      | <ul style="list-style-type: none"> <li>Designed to replace 1000W HIDs</li> <li>Must be DLC qualified on the Horticultural Lighting Qualified Products List</li> <li>Must be used in horticultural applications</li> </ul>                      | ≤ 650W           | \$325       |

## Outdoor Lighting

| Product  | Availability | Criteria  | Rebate             |       |
|--|--------------|---|--------------------|-------|
| Wall-Mounted Area Luminaire (Full-Cutoff )               | In-store     | <ul style="list-style-type: none"> <li>Includes outdoor full-cutoff wall-mounted area luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>  | 300 - 1,999 lm     | \$15  |
|  |              |   | 2,000 - 4,999 lm   | \$30  |
|  |              |   | 5,000 - 14,999 lm  | \$60  |
|  |              |   | 15,000 - 24,999 lm | \$100 |
|  |              |   | ≥ 25,000 lm        | \$200 |
| Wall-Mounted Area Luminaire (Non-Cutoff and Semi-Cutoff) | In-store     | <ul style="list-style-type: none"> <li>Includes outdoor non-cutoff and semi-cutoff wall-mounted area luminaires</li> <li>Must be DLC qualified</li> </ul>   | 300 - 1,999 lm     | \$15  |
|  |              |   | 2,000 - 4,999 lm   | \$30  |
|  |              |   | 5,000 - 14,999 lm  | \$60  |
|  |              |   | 15,000 - 24,999 lm | \$100 |
|  |              |   | ≥ 25,000 lm        | \$200 |
| Flood and Spot Luminaires                                | In-store     | <ul style="list-style-type: none"> <li>Includes landscape/accent flood and spot luminaires landscape, and architectural flood and spot luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul> | 250 - 999 lm       | \$15  |
|  |              |   | 1,000 - 4,999 lm   | \$25  |
|  |              |   | 5,000 - 14,999 lm  | \$60  |
|  |              |   | 15,000 - 29,999 lm | \$125 |
|  |              |   | 30,000 - 49,999 lm | \$200 |
| Pole/Arm-Mounted Area Luminaire                          | Mail-in      | <ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted area luminaires and retrofit kits</li> <li>Roadway lighting not eligible</li> <li>Must be DLC qualified</li> </ul>                   | 1,000 - 4,999 lm   | \$25  |
|  |              |   | 5,000 - 9,999 lm   | \$60  |
|  |              |   | 10,000 - 24,999 lm | \$125 |
|  |              |   | 25,000 - 39,999 lm | \$200 |
|  |              |   | 40,000 - 54,999 lm | \$300 |
| Pole/Arm-Mounted Decorative Luminaire                    | Mail-in      | <ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted decorative luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>  | 1,000 - 1,999 lm   | \$60  |
|  |              |   | 2,000 - 5,499 lm   | \$75  |
|  |              |   | ≥ 5,500 lm         | \$100 |
| Parking Garage Luminaire                                 | Mail-in      | <ul style="list-style-type: none"> <li>Includes parking garage luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>   | 2,000 - 6,499 lm   | \$50  |
|  |              |   | ≥ 6,500 lm         | \$75  |
| Fuel Pump Canopy Luminaire                               | Mail-in      | <ul style="list-style-type: none"> <li>Includes fuel pump canopy luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>   | 2,000 - 6,999 lm   | \$80  |
|  |              |   | ≥ 7,000 lm         | \$150 |

| Product                                      | Availability | Criteria   | Rebate           |      |
|--|--------------|--|------------------|------|
| LED Replacement Lamps for HID Lamps          | Mail-in      | <ul style="list-style-type: none"> <li>Designed to replace high intensity discharge lamps</li> <li>New construction projects are not eligible (retrofit only)</li> <li>Roadway lighting not eligible</li> <li>Must be DLC qualified</li> </ul>   | 250 - 4,999 lm   | \$20 |
|  |              |  | 5,000 - 9,999 lm | \$40 |
|  |              |  | ≥ 10,000 lm      | \$60 |
| Case Lighting for Sign Retrofit Applications | Mail-in      | <ul style="list-style-type: none"> <li>Minimum three year warranty</li> <li>Minimum 60 lumens per watt</li> <li>Undergone IES testing (LM-79 and LM-80 or equivalent)</li> <li>New construction projects are not eligible (retrofit only)</li> <li>Include pictures clearly showing the new LED case lighting installed in the sign</li> </ul> | \$2.50 / ft      |      |

## Lighting Controls

| Product   | Availability | Criteria  | Rebate |
|---|--------------|---|--------|
| Occupancy Sensor - Wall-Switch or Fixture Mounted     | In-store     | <ul style="list-style-type: none"> <li>For use with LED or fluorescent systems</li> <li>The use of a program start ballast is recommended for fluorescent systems</li> <li>Excludes ENERGY STAR® certified or DLC approved fixtures with integrated occupancy sensors</li> </ul>              | \$20   |
| Occupancy Sensor - Ceiling or Wall Remote Mounted     |              |   | \$40   |
| Occupancy Sensor - Exterior                           | In-store     | <ul style="list-style-type: none"> <li>Fixture must automatically shut off during the day by using a timer, photo-sensor or similar technology</li> <li>For use with LED or fluorescent systems</li> <li>The use of a program start ballast is recommended for fluorescent systems</li> </ul> | \$10   |
| Daylighting Controls - Wall-Switch or Fixture Mounted | Mail-in      | <ul style="list-style-type: none"> <li>System commissioning is strongly recommended to ensure maximum energy savings</li> <li>For indoor use only</li> </ul>  | \$10   |
| Daylighting Controls - Ceiling or Wall Remote Mounted |              |   | \$30   |

# Efficient Product Rebates

## Commercial Lighting Rebate Worksheet

For assistance in completing this Commercial Lighting Rebate Worksheet please refer to the [Commercial Lighting Rebate Guide](#).

To receive your rebates, enter the product details in the table(s) below. To prevent unnecessary delays in the processing of your application, please complete all of the information below.

### General Business Information:

Hours of operation

|       | Open | Close |
|-------|------|-------|
| MON   |      |       |
| TUES  |      |       |
| WED   |      |       |
| THURS |      |       |
| FRI   |      |       |
| SAT   |      |       |
| SUN   |      |       |

Is your facility greater than 20,000 sq.ft?

Yes

No

Are there times of the year when your business is non-operational?

No

Yes - general holidays

Yes - seasonal shutdown

Yes - for other reasons

Explain: \_\_\_\_\_

Explain: \_\_\_\_\_

NOTES:

### Instructions

1. Review the criteria on the [Commercial Lighting Rebate Guide](#) to verify that your selected products qualify for rebates.
2. If products are eligible, complete the Commercial Lighting Rebate Worksheet.
3. Attach completed Commercial Lighting Rebate Worksheet to the rest of your application.

**Area 1** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

| Area:   | EXAMPLE: Staff room  |                   |  |   |          |
|---|--|-------------------|--|---|----------|
| Product 1   | Manufacturer   | Model             | Watts  | DLC Certification Number  | Quantity |
| Existing  | MNOP Lighting  | HIDHB-3000K-80CRI | 456  | PIVT5EUW  | 10       |
| Replacement   | ABCD Lighting  | HBV-3000K-80CRI   | 231  | PIVT5EUW  | 10       |
| Product 2   | Manufacturer   | Model             | Watts  | DLC Certification Number  | Quantity |
| Existing  | MNOP Lighting  | HIDHB-3000K-80CRI | 456  | PIVT5EUW  | 10       |
| Replacement   | ABCD Lighting  | HBV-3000K-80CRI   | 231  | PIVT5EUW  | 10       |
| Is this area used seasonally?   | <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO                          |                   | Cooling System   | <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO |          |
| How is the area heated?   | <input checked="" type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump |                   | <input type="checkbox"/> No Heating <input type="checkbox"/> Other |   |          |
| Will this area be in operation between 5pm and 7pm from December to February? | <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO                          |                   |  |   |          |
| <b>Hours of use per week:</b>   | EXAMPLE: 65 hrs.   |                   |  |   |          |

**Area 1** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

| Area:  |              |       |   |                          |          |
|--|--------------|-------|---|--------------------------|----------|
| Product 1  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 2  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 3  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO   |              |       | Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO |                          |          |
| How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other |              |       |   |                          |          |
| Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO                                       |              |       |   |                          |          |
| <b>Hours of use per week:</b>  |              |       |   |                          |          |

**Area 2** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

| Area:  |              |       |   |                          |          |
|--|--------------|-------|---|--------------------------|----------|
| Product 1  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 2  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 3  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO   |              |       | Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO |                          |          |
| How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other |              |       |   |                          |          |
| Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO                                       |              |       |   |                          |          |
| <b>Hours of use per week:</b>  |              |       |   |                          |          |

**Area 3** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

| Area:  |              |       |   |                          |          |
|--|--------------|-------|---|--------------------------|----------|
| Product 1  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 2  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 3  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO   |              |       | Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO |                          |          |
| How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other |              |       |   |                          |          |
| Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO                                       |              |       |   |                          |          |
| <b>Hours of use per week:</b>  |              |       |   |                          |          |

**Area 4** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

| Area:  |              |       |   |                          |          |
|--|--------------|-------|---|--------------------------|----------|
| Product 1  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 2  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Product 3  | Manufacturer | Model | Watts   | DLC Certification Number | Quantity |
| Existing   |              |       |   |                          |          |
| Replacement  |              |       |   |                          |          |
| Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO   |              |       | Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO |                          |          |
| How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other |              |       |   |                          |          |
| Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO                                       |              |       |   |                          |          |
| <b>Hours of use per week:</b>  |              |       |   |                          |          |