

# Efficient Product Rebates

## Commercial Lighting Rebate Guide

To meet rebate requirements, many measures must be ENERGY STAR® certified, and DesignLights Consortium® qualified. These lighting products provide high performance and value for your business.

Find ENERGY STAR® and DesignLights Consortium® qualified products at:  
[energystar.gov/products](http://energystar.gov/products) and [designlights.org/search](http://designlights.org/search)

Projects replacing existing energy efficient lighting may not be available for rebates. Please contact us to confirm before you purchase and install your product.

Rebates that state availability as “in-store” have a rebate applied at the time of purchase at one of our participating distributor partners.

If your utility bill is less than \$3,800 monthly and you have not yet purchased your products, your business may qualify for rebates in addition to those listed here. Receive project approval from Efficiency Nova Scotia before purchasing products in-store, to obtain additional rebates. Products marked as “Pre-approval” must receive project approval from Efficiency Nova Scotia before purchase using the “Before you Buy” application.

If product has already been purchased, additional rebates are not available on products marked as “in-store”. The following tables list the product requirements and rebates available for energy-efficient commercial lighting products. For more information please visit our website [efficiencyns.ca/business](http://efficiencyns.ca/business).

### Indoor Lighting

Product	Availability	Criteria	Rebate
Decorative Lamp	Small Business Pre-Approval Only	<ul style="list-style-type: none"> <li>Includes common decorative shaped lamps such as chandelier and candle lamps</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>	All \$3
General Use Lamp	Small Business Pre-Approval Only	<ul style="list-style-type: none"> <li>Includes omnidirectional lamps such as A-lamps and globes</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>	All \$3
Reflector (Directional) Lamp	Small Business Pre-Approval Only	<ul style="list-style-type: none"> <li>Includes R, BR, MR, PAR lamp shapes</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>	All \$6

Product	Availability	Criteria	Rebate	
Downlight Luminaire	Small Business Pre-Approval Only	<ul style="list-style-type: none"> <li>Includes recessed luminaires, ceiling mounted luminaires, surface mounted luminaires, pendant luminaires, inseparable solid state luminaires, downlight solid state retrofit kit</li> <li>Includes fixtures with integrated occupancy sensors</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>	400 - 999 lm	\$8
			1,000 - 2,999 lm	\$12
			≥ 3,000 lm	\$15
LED Wall Sconces	Small Business Pre-Approval Only	<ul style="list-style-type: none"> <li>Includes wall sconces and retrofit kits</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 350,000 kWh annually</li> </ul>	400 - 999 lm	\$10
			1,000 - 2,999 lm	\$18
			≥ 3,000 lm	\$30
High-bay Luminaire (DLC Premium)	Mail-in	<ul style="list-style-type: none"> <li>Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings</li> <li>Must be qualified as a DLC premium product</li> </ul>	10,000 - 19,999 lm	\$100
			20,000 - 29,999 lm	\$150
			30,000 - 39,999 lm	\$250
			40,000 - 54,999 lm	\$350
			≥ 55,000 lm	\$450
High-bay Luminaire (DLC Standard)	Mail-in	<ul style="list-style-type: none"> <li>Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings</li> <li>Must be DLC qualified</li> </ul>	10,000 - 19,999 lm	\$65
			20,000 - 29,999 lm	\$100
			30,000 - 39,999 lm	\$175
			40,000 - 54,999 lm	\$275
			≥ 55,000 lm	\$375
Low-bay Luminaire	In-store	<ul style="list-style-type: none"> <li>Includes low-bay luminaires for commercial and industrial buildings and retrofit kits</li> <li>Must be DLC qualified</li> </ul>	5,000 - 9,999 lm	\$30
			≥ 10,000 lm	\$50
Stairwell and Passageway Luminaire	Mail-in	<ul style="list-style-type: none"> <li>Must be replacing non-dimmable stairwell and passageway fixture</li> <li>Must be able to dim to &lt; 25% of full output when no occupants are detected</li> <li>Must be in operation 24 hours/7 days a week</li> <li>Must be DLC qualified</li> </ul>	All	\$55

Product	Availability	Criteria	Rebate	
1x1 Troffer	In-store	<ul style="list-style-type: none"> <li>Includes luminaires for ambient lighting of interior commercial spaces and retrofit kits</li> <li>Must be DLC qualified</li> </ul>	All	
1x2 Troffer				\$10
1x4 Troffer				\$30
2x2 Troffer				\$30
2x4 Troffer				\$35
Linear Ambient Luminaire	In-store	<ul style="list-style-type: none"> <li>Includes direct linear ambient luminaires, linear ambient luminaires with indirect component, strip/wrap lighting and retrofit kits</li> <li>Must be DLC qualified or ENERGY STAR® certified</li> </ul>	≤ 2,499 lm	\$15
			2,500 - 4,999 lm	\$25
			5,000 - 9,999 lm	\$40
			≥ 10,000 lm	\$55
Refrigerated Case Luminaire	Mail-in	<ul style="list-style-type: none"> <li>Includes both horizontal refrigerated case luminaires and vertical refrigerated case luminaires installed in refrigerators and freezers</li> <li>Must be DLC qualified</li> </ul>	All	\$6 / ft
Wall-wash Luminaire	In-store	<ul style="list-style-type: none"> <li>Includes luminaires that illuminate walls in interior spaces</li> <li>Must be DLC qualified</li> </ul>	575 - 1,199 lm	\$10
			≥ 1,200 lm	\$20
Track or Mono-point Direction Luminaire/Accent Light Line Voltage	In-store	<ul style="list-style-type: none"> <li>Includes ceiling-mounted tracks or fixed single head</li> <li>Replacement lamps not eligible (such as PAR38)</li> <li>Must be DLC qualified or ENERGY STAR® certified</li> </ul>	All	\$15 / head
Four Pin-Base Replacement Lamps for CFLs	Mail-in	<ul style="list-style-type: none"> <li>Designed to replace four-pin compact fluorescent lamps including: horizontal, vertical and 2G11 lamps</li> <li>Must be DLC qualified</li> </ul>	All	\$5
Linear Replacement Lamp	In-store	<ul style="list-style-type: none"> <li>Designed to replace T5/T8/T12 fluorescent lamps</li> <li>Must be DLC qualified</li> </ul>	2 foot	\$2.50
			3 foot	\$3
			4 foot	\$5
			8 foot	\$6
			U-Bend	\$5
Horticultural Lighting	Mail-in	<ul style="list-style-type: none"> <li>Designed to replace 1000W HIDs</li> <li>Must be DLC qualified on the Horticultural Lighting Qualified Products List</li> <li>Must be used in horticultural applications</li> </ul>	< 650W	\$325

## Outdoor Lighting

Product	Availability	Criteria	Rebate	
Wall-Mounted Area Luminaire (Full-Cutoff )	In-store	<ul style="list-style-type: none"> <li>Includes outdoor full-cutoff wall-mounted area luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>	300 - 1,999 lm	\$15
			2,000 - 4,999 lm	\$30
			5,000 - 14,999 lm	\$60
			15,000 - 24,999 lm	\$100
			≥ 25,000 lm	\$200
Wall-Mounted Area Luminaire (Non-Cutoff and Semi-Cutoff)	In-store	<ul style="list-style-type: none"> <li>Includes outdoor non-cutoff and semi-cutoff wall-mounted area luminaires</li> <li>Must be DLC qualified</li> </ul>	300 - 1,999 lm	\$15
			2,000 - 4,999 lm	\$30
			5,000 - 14,999 lm	\$60
			15,000 - 24,999 lm	\$100
			≥ 25,000 lm	\$200
Flood and Spot Luminaires	In-store	<ul style="list-style-type: none"> <li>Includes landscape/accent flood and spot luminaires landscape, and architectural flood and spot luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>	250 - 999 lm	\$20
			1,000 - 4,999 lm	\$30
			5,000 - 14,999 lm	\$75
			15,000 - 29,999 lm	\$185
			30,000 - 49,999 lm	\$250
Pole/Arm-Mounted Area Luminaire	Mail-in	<ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted area luminaires and retrofit kits</li> <li>Roadway lighting not eligible</li> <li>Must be DLC qualified</li> </ul>	1,000 - 4,999 lm	\$50
			5,000 - 9,999 lm	\$100
			10,000 - 24,999 lm	\$150
			25,000 - 39,999 lm	\$250
			40,000 - 54,999 lm	\$350
Pole/Arm-Mounted Decorative Luminaire	Mail-in	<ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted decorative luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>	1,000 - 1,999 lm	\$60
			2,000 - 5,499 lm	\$75
			≥ 5,500 lm	\$100
Parking Garage Luminaire	Mail-in	<ul style="list-style-type: none"> <li>Includes parking garage luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>	2,000 - 6,499 lm	\$50
			≥ 6,500 lm	\$75
Fuel Pump Canopy Luminaire	Mail-in	<ul style="list-style-type: none"> <li>Includes fuel pump canopy luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>	2,000 - 6,999 lm	\$80
			≥ 7,000 lm	\$150

Product	Availability	Criteria	Rebate	
LED Replacement Lamps for HID Lamps	Mail-in	<ul style="list-style-type: none"> <li>Designed to replace high intensity discharge lamps</li> <li>New construction projects are not eligible (retrofit only)</li> <li>Roadway lighting not eligible</li> <li>Must be DLC qualified</li> </ul>	250 - 4,999 lm	\$20
			5,000 - 9,999 lm	\$40
			≥ 10,000 lm	\$60
Case Lighting for Sign Retrofit Applications	Mail-in	<ul style="list-style-type: none"> <li>Minimum three year warranty</li> <li>Minimum 60 lumens per watt</li> <li>Undergone IES testing (LM-79 and LM-80 or equivalent)</li> <li>New construction projects are not eligible (retrofit only)</li> <li>Include pictures clearly showing the new LED case lighting installed in the sign</li> </ul>	\$2.50 / ft	

## Lighting Controls

Product	Availability	Criteria	Rebate
Occupancy Sensor - Wall-Switch or Fixture Mounted	In-store	<ul style="list-style-type: none"> <li>For use with LED or fluorescent systems</li> <li>The use of a program start ballast is recommended for fluorescent systems</li> <li>Excludes ENERGY STAR® certified or DLC approved fixtures with integrated occupancy sensors</li> </ul>	\$20
Occupancy Sensor - Ceiling or Wall Remote Mounted			\$40
Occupancy Sensor - Exterior	In-store	<ul style="list-style-type: none"> <li>Fixture must automatically shut off during the day by using a timer, photo-sensor or similar technology</li> <li>For use with LED or fluorescent systems</li> <li>The use of a program start ballast is recommended for fluorescent systems</li> </ul>	\$10
Fixture Integrated Controls	Mail-in	<ul style="list-style-type: none"> <li>Must be DLC qualified High-Bay Luminaires with Integral Controls capability</li> <li>Controls must be enabled and programmed for use</li> </ul>	\$20
Daylighting Controls - Wall-Switch or Fixture Mounted	Mail-in	<ul style="list-style-type: none"> <li>System commissioning is strongly recommended to ensure maximum energy savings</li> <li>For indoor use only</li> </ul>	\$10
Daylighting Controls - Ceiling or Wall Remote Mounted			\$30

# Efficient Product Rebates After You Buy

Complete this application if your business has purchased and installed qualifying products within the last 90 days.

## Business Information

<b>Business Name:</b>	
<b>Business Contact Name:</b>	<b>Position:</b>
<b>Phone:</b>	<b>Fax:</b>
<b>Contact Email:</b>	
<input type="checkbox"/> I would like to receive email communications (tips, promotions, etc.) from Efficiency Nova Scotia. You may withdraw consent at any time.	
<b>Mailing Address:</b>	
<b>City/Town:</b>	<b>Postal Code:</b>
<b>Address where products were installed (if different from above):</b>	
<b>City/Town:</b>	<b>Postal Code:</b>

## Installation Information

<b>Is this project? (check one):</b>	<input type="checkbox"/> <b>New Construction</b>	<input type="checkbox"/> <b>Existing Building Retrofit</b>
<b>Date Products Installed:</b>		
<b>Company Installing Products:</b>		
<b>Installer Contact Name and Title:</b>		
<b>Installer Phone:</b>		
<b>Installer Email:</b>		

Without any assistance from Efficiency Nova Scotia, would you:		
Install any energy efficient equipment?	<input type="checkbox"/> <b>Yes</b>	<input type="checkbox"/> <b>No</b>
Install significantly less energy efficient equipment?	<input type="checkbox"/> <b>Yes</b>	<input type="checkbox"/> <b>No</b>
Postpone the installation of equipment by more than two years?	<input type="checkbox"/> <b>Yes</b>	<input type="checkbox"/> <b>No</b>

## How would you like your rebate?

<input type="checkbox"/> <b>Direct Deposit</b>	Attach a void cheque or a direct deposit form from your bank to have your rebate deposited directly into your account.
<input type="checkbox"/> <b>Cheque</b>	Complete the information below to have your rebate sent to you as a cheque.
<b>Make cheque payable to:</b>	

## Where would you like your cheque sent?

<input type="checkbox"/> <b>Company Address</b>	<input type="checkbox"/> <b>Facility Address</b>	<input type="checkbox"/> <b>Other (please fill below)</b>
<b>Mailing Address:</b>		
<b>City/Town:</b>		<b>Postal Code:</b>

By checking below, you agree to the terms and conditions, [www.energycyns.ca/business/consent](http://www.energycyns.ca/business/consent) and confirm the account information provided is complete and accurate. If you check "I Agree" and you have not read the terms, then you are still agreeing to be bound by the terms.

**I Agree**

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

### Complete your application

**Send the following documents with your application.  
Check each box once you enclose each item.**

- This fully completed rebate application
- An official detailed invoice (see [invoice guidelines](#) for what's required)
- Completed worksheet(s) for the products you installed;
- A copy of a recent electric bill

Send your fully completed application and all required documents to:

**Email:**

rebates@energycyns.ca

(please note that we cannot accept high-risk attachments such as ZIP, EXE or files that exceed 10MB).

**Fax:**

902 470 3599

Attention: Rebates

**Mail:**

Efficiency Nova Scotia  
230 Brownlow Avenue  
Suite 300  
Dartmouth, NS B3B 0G5  
Attention: Rebates



Enjoy the good things  
efficiency brings.

# Efficient Product Rebates

## Commercial Lighting Rebate Worksheet

For assistance in completing this Commercial Lighting Rebate Worksheet please refer to the [Commercial Lighting Rebate Guide](#).

To receive your rebates, enter the product details in the table(s) below. To prevent unnecessary delays in the processing of your application, please complete all of the information below.

### General Business Information:

Hours of operation

	Open	Close
MON		
TUES		
WED		
THURS		
FRI		
SAT		
SUN		

Is your facility greater than 20,000 sq.ft?

Yes

No

Are there times of the year when your business is non-operational?

No

Yes - general holidays

Yes - seasonal shutdown

Yes - for other reasons

Explain: \_\_\_\_\_

Explain: \_\_\_\_\_

NOTES:

### Instructions

- Review the criteria on the [Commercial Lighting Rebate Guide](#) to verify that your selected products qualify for rebates.
- If products are eligible, complete the Commercial Lighting Rebate Worksheet.
- Attach completed Commercial Lighting Rebate Worksheet to the rest of your application.

**Area 1** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

Area:	EXAMPLE: Staff room				
Product 1	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing	MNOP Lighting	HIDHB-3000K-80CRI	456	PIVT5EUW	10
Replacement	ABCD Lighting	HBV-3000K-80CRI	231	PIVT5EUW	10
Product 2	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing	MNOP Lighting	HIDHB-3000K-80CRI	456	PIVT5EUW	10
Replacement	ABCD Lighting	HBV-3000K-80CRI	231	PIVT5EUW	10
Is this area used seasonally?	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO		Cooling System	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	
How is the area heated?	<input checked="" type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump		<input type="checkbox"/> No Heating <input type="checkbox"/> Other		
Will this area be in operation between 5pm and 7pm from December to February?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO				
<b>Hours of use per week:</b>	EXAMPLE: 65 hrs.				



**Area 1** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

Area:					
Product 1	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 2	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 3	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO			Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO		
How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other					
Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>Hours of use per week:</b>					

**Area 2** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

Area:					
Product 1	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 2	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 3	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO			Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO		
How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other					
Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>Hours of use per week:</b>					

**Area 3** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

Area:					
Product 1	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 2	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 3	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO			Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO		
How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other					
Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>Hours of use per week:</b>					

**Area 4** (Please state the area where these products are installed, i.e parking lot, store front, staff room)

Area:					
Product 1	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 2	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Product 3	Manufacturer	Model	Watts	DLC Certification Number	Quantity
Existing					
Replacement					
Is this area used seasonally? <input type="checkbox"/> YES <input type="checkbox"/> NO			Cooling System <input type="checkbox"/> YES <input type="checkbox"/> NO		
How is the area heated? <input type="checkbox"/> Electrical Resistance <input type="checkbox"/> Heat Pump <input type="checkbox"/> No Heating <input type="checkbox"/> Other					
Will this area be in operation between 5pm and 7pm from December to February? <input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>Hours of use per week:</b>					