

# Efficient Product Rebates

## Commercial Heating Rebate Guide

The following tables list product requirements and available rebates for a range of energy-efficient commercial heating equipment. If you are looking for Variable Frequency Drive (VFD) rebates for HVAC equipment please see the Commercial VFD Rebate Guide. For more information please visit our website [efficiencyns.ca/business](http://efficiencyns.ca/business).

If your utility bill is less than \$3,800 monthly and you have not yet purchased your products, your business may qualify for rebates in addition to those listed here.

### Integrated Dual Enthalpy Economizer Controls

Product	Requirements	Rebate
Integrated Dual Enthalpy Economizer Controls	<ul style="list-style-type: none"> <li>Must be installed on new equipment that is also eligible for rebates</li> </ul>	\$250

### HVAC Hotel Occupancy Sensors

Product	Requirements	Rebate
With building integrated intelligent control	<ul style="list-style-type: none"> <li>Must control electric heating*</li> <li>Maximum of one rebate per room</li> </ul>	\$75
Without building integrated intelligent control	<ul style="list-style-type: none"> <li>Must set back temperature when space is not occupied</li> <li>Hotel must operate year round</li> </ul>	\$50

\*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the occupancy sensor may control any heat source.

### Small Air Source Heat Pumps - Installed in Multi-Unit Facilities (3 or more units)

Size (Nominal Capacity)	Type	Min HSPF (Region IV)	Min SEER	Requirements	Rebate
< 65,000 Btu/h (< 5.4 tons)	Ductless Mini-Split Heat Pump	11	17	<ul style="list-style-type: none"> <li>Applicant must be property owner</li> <li>Property must have three units or more and be electrically heated*</li> <li>Ductless Mini-Split Heat Pump rebates limited to a maximum of 40 units per facility</li> <li>Heat pump must be utilized over the heating season</li> <li>Systems must be AHRI matched systems</li> <li>Contact us prior to purchase if replacing an existing air-source heat pump or in new construction</li> </ul>	\$400 / ton
	Multi-Zone	10	15		

\*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the property is not required to be electrically heated.

## Small Air Source Heat Pumps - Installed in Commercial Facilities

Size (Nominal Capacity)	Type	Min HSPF (Region IV)	Min SEER	Requirements	Rebate
< 65,000 Btu/h (< 5.4 tons)	Single Package Systems	8.2	15	<ul style="list-style-type: none"> <li>Facility must be commercial property</li> <li>Heat Pump must be utilized over the heating season</li> <li>Must offset electric resistance heating*</li> <li>Systems must be AHRI matched systems</li> <li>Contact us prior to purchase if replacing an existing air-source heat pump or in new construction</li> </ul>	\$500 / ton
	Centrally Ducted Split System Heat Pump	8.5	15		\$600 / ton
	Ductless Mini-Split Heat Pump	11	17		\$500 / ton
		12	22		\$600 / ton
	Multi-Zone	10	15		\$400 / ton

\*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

## Large Air Source Heat Pumps

Single package (unitary) systems, ducted split systems, and ductless split systems.

Size (Nominal Capacity)	High Heating (47F) Min COP	Low Heating (17F) Min COP	Min EER	Requirements	Rebate
≥ 65,000 Btu/h and < 135,000 Btu/h	3.4	2.25	11	<ul style="list-style-type: none"> <li>Heat pump must be utilized during heating season</li> <li>Must offset electric resistance heating*</li> </ul>	\$600 / ton
	3.6	2.45	11.9		\$700 / ton
≥ 135,000 Btu/h and < 240,000 Btu/h	3.2	2.05	10.4	<ul style="list-style-type: none"> <li>Systems must be AHRI certified matched systems. More information at <a href="http://ahridirectory.org">ahridirectory.org</a></li> </ul>	\$600 / ton
	3.5	2.25	11.4		\$700 / ton

\*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

## Ground & Water Source Heat Pumps

Size (Nominal Capacity)	Min EER	Min COP	Requirements	Rebate
Open Loop	16.2	3.6	<ul style="list-style-type: none"> <li>Heat pump must be utilized during heating season</li> <li>Must offset electric resistance heating*</li> <li>Systems must be AHRI certified matched systems. More information at <a href="http://ahridirectory.org">ahridirectory.org</a></li> </ul>	\$500 / ton
	20.0	4.0		\$600 / ton
Closed Loop / Direct Geoexchange (DGX)	13.4	3.1	<ul style="list-style-type: none"> <li>Contact us if replacing an existing air-source or water source heat pump or in a new construction</li> <li>Water loop heat pumps connected to a cooling tower and boiler are not eligible for incentives</li> <li>Tested in accordance to ASHRAE / ANSI / AHRI / ISO standard 13256-1 &amp; 2:2012</li> </ul>	\$500 / ton
	16.0	3.6		\$600 / ton

\*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

## Air-to-Water Heat Pumps

Size (Nominal Capacity)	COP <sub>H</sub> at -15°C	Requirements	Rebate
≤ 135,000 Btu/h	1.7	<ul style="list-style-type: none"> <li>Heat pump must be utilized during heating season</li> <li>Must offset electric resistance heating*</li> <li>Contact us if replacing an existing air-source or water source heat pump or in a new construction</li> <li>Equipment must be tested in accordance to AHRI 550/590-2018 or equivalent</li> </ul>	\$500 / ton

\*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

## Packaged Terminal Heat Pumps (PTHP)

Size (Nominal Capacity)	New Construction (Standard Size*)		Replacement (Non-Standard Size**)		Requirements	Rebate
	High Heating (47F) Min EER	Low Heating (17F) Min COP	Min EER	Min COP		
< 11,000 Btu/h	11.0	3.3	9.3	2.7	<ul style="list-style-type: none"> <li>Heat pump must be utilized during heating season</li> <li>Must offset electric resistance heating***</li> </ul>	\$500 / per unit
≥ 11,000 Btu/h	10.0	2.8	7.6	2.5	<ul style="list-style-type: none"> <li>Must be AHRI certified (standard size only)</li> <li>Contact us if replacing an existing PTHP unit or in a new construction</li> </ul>	

\*Standard size refers to having an external wall opening greater than or equal to 16 inches high or greater than or equal to 42 inches wide, and a cross-sectional area greater than or equal to 670 square inches.

\*\*Non-standard size refers to having an external wall opening of less than 16 inches high or less than 42 inches wide, and a cross-sectional area less than 670 square inches.

\*\*\*If your utility bill is less than \$3,800 per month and you have not yet purchased your product, the heat pump is not required to offset electric resistance heating.

## Commercial Electric Thermal Storage (ETS) Systems

Product	Requirements	Rebate
Small Commercial ETS: 50 - 150 kWh of Eight-Hour Storage	<ul style="list-style-type: none"> <li>\$20 per kWh, lesser of total storage or eight hour storage amount (charging power multiplied by eight)</li> </ul>	\$1,000 / per unit
Medium Commercial ETS: 150 - 300 kWh of Eight-Hour Storage	<ul style="list-style-type: none"> <li>Must be supplementing electric heat source</li> </ul>	\$2,000 / per unit
Large Commercial ETS: 300 kWh and above of Eight-Hour Storage	<ul style="list-style-type: none"> <li>Contact us if the ETS unit(s) will be installed in a New Construction</li> </ul>	\$4,000 / per unit

# Efficient Product Rebates After You Buy

Complete this application if your business has purchased and installed qualifying products within the last 90 days.

## Business Information

<b>Business Name:</b>	
<b>Business Contact Name:</b>	<b>Position:</b>
<b>Phone:</b>	<b>Fax:</b>
<b>Contact Email:</b>	
<input type="checkbox"/> I would like to receive email communications (tips, promotions, etc.) from Efficiency Nova Scotia. You may withdraw consent at any time.	
<b>Mailing Address:</b>	
<b>City/Town:</b>	<b>Postal Code:</b>
<b>Address where products were installed (if different from above):</b>	
<b>City/Town:</b>	<b>Postal Code:</b>

## Installation Information

<b>Is this project? (check one):</b>	<input type="checkbox"/> <b>New Construction</b>	<input type="checkbox"/> <b>Existing Building Retrofit</b>
<b>Date Products Installed:</b>		
<b>Company Installing Products:</b>		
<b>Installer Contact Name and Title:</b>		
<b>Installer Phone:</b>		
<b>Installer Email:</b>		

Without any assistance from Efficiency Nova Scotia, would you:		
Install any energy efficient equipment?	<input type="checkbox"/> <b>Yes</b>	<input type="checkbox"/> <b>No</b>
Install significantly less energy efficient equipment?	<input type="checkbox"/> <b>Yes</b>	<input type="checkbox"/> <b>No</b>
Postpone the installation of equipment by more than two years?	<input type="checkbox"/> <b>Yes</b>	<input type="checkbox"/> <b>No</b>

## How would you like your rebate?

<input type="checkbox"/> <b>Direct Deposit</b>	Attach a void cheque or a direct deposit form from your bank to have your rebate deposited directly into your account.
<input type="checkbox"/> <b>Cheque</b>	Complete the information below to have your rebate sent to you as a cheque.
<b>Make cheque payable to:</b>	

## Where would you like your cheque sent?

<input type="checkbox"/> <b>Company Address</b>	<input type="checkbox"/> <b>Facility Address</b>	<input type="checkbox"/> <b>Other (please fill below)</b>
<b>Mailing Address:</b>		
<b>City/Town:</b>		<b>Postal Code:</b>

By checking below, you agree to the terms and conditions, [www.energycyns.ca/business/consent](http://www.energycyns.ca/business/consent) and confirm the account information provided is complete and accurate. If you check "I Agree" and you have not read the terms, then you are still agreeing to be bound by the terms.

**I Agree**

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

### Complete your application

**Send the following documents with your application.  
Check each box once you enclose each item.**

- This fully completed rebate application
- An official detailed invoice (see [invoice guidelines](#) for what's required)
- Completed worksheet(s) for the products you installed;
- A copy of a recent electric bill

Send your fully completed application and all required documents to:

**Email:**

rebates@energycyns.ca

(please note that we cannot accept high-risk attachments such as ZIP, EXE or files that exceed 10MB).

**Fax:**

902 470 3599

Attention: Rebates

**Mail:**

Efficiency Nova Scotia  
230 Brownlow Avenue  
Suite 300  
Dartmouth, NS B3B 0G5  
Attention: Rebates



Enjoy the good things  
efficiency brings.

# Efficient Product Rebates

## Commercial Heating Rebate Worksheet

For assistance in completing this Commercial Heating Rebate Worksheet please refer to the [Commercial Heating Rebate Guide](#).

To receive your rebates, enter the product details in the table(s) below. To prevent unnecessary delays in the processing of your application, please complete all of the information requested.

### General Business Information:

Hours of operation

	Open	Close
MON		
TUES		
WED		
THURS		
FRI		
SAT		
SUN		

Are there times of the year when your business is non-operational?

No

Yes - general holidays

Yes - seasonal shutdown

Explain: \_\_\_\_\_

Yes - for other reasons

Explain: \_\_\_\_\_

NOTES: \_\_\_\_\_

### Instructions

1. Review the rebate criteria in the following [Commercial Heating Rebate Guide](#) to verify that the product(s) you are going to purchase and install are eligible for rebates.
2. Complete the Commercial Heating Rebate Worksheet if the product(s) is eligible for rebates.
3. Attach the Commercial Heating Rebate Worksheet to the rest of your application.

**Note:** Projects replacing existing energy-efficient heating equipment may not be eligible for rebates. Please contact us to confirm before purchase and installation.

### Example

<b>Type of heat pump:</b>	
<input checked="" type="checkbox"/> Air source	<input type="checkbox"/> Ground / water source
<input type="checkbox"/> Packaged Terminal Heat Pump (PTHP)	
<b>Manufacturer:</b> ABC Heat Pumps	<b>Outdoor Model #:</b> ABC09DEFGH1
<b>Indoor Model # (if applicable):</b> ABC09DEFGH2	<b>Quantity:</b> 1
<b>Existing heating system:</b>	
<input checked="" type="checkbox"/> Electric resistance (i.e. electric baseboards, electric furnace)	<input type="checkbox"/> New construction (none)
<input type="checkbox"/> Air source heat pump	<input type="checkbox"/> Other:
<b>Existing cooling system:</b>	
<input type="checkbox"/> Centrally ducted air-conditioning	<input type="checkbox"/> Window w/ portable air-conditioners
<input checked="" type="checkbox"/> None	

## Heat Pumps

<b>Type of heat pump:</b>	
<input type="checkbox"/> Air source	<input type="checkbox"/> Ground / water source
<input type="checkbox"/> Packaged Terminal Heat Pump (PTHP)	
<b>Manufacturer:</b>	<b>Outdoor Model #:</b>
<b>Indoor Model # (if applicable):</b>	<b>Quantity:</b>
<b>Existing heating system:</b>	
<input type="checkbox"/> Electric resistance (i.e. electric baseboards, electric furnace)	<input type="checkbox"/> New construction (none)
<input type="checkbox"/> Air source heat pump	<input type="checkbox"/> Other:
<b>Existing cooling system:</b>	
<input type="checkbox"/> Centrally ducted air-conditioning	<input type="checkbox"/> Window w/ portable air-conditioners
<input type="checkbox"/> None	
<b>Type of heat pump:</b>	
<input type="checkbox"/> Air source	<input type="checkbox"/> Ground / water Source
<input type="checkbox"/> Packaged Terminal Heat Pump (PTHP)	
<b>Manufacturer:</b>	<b>Outdoor Model #:</b>
<b>Indoor Model # (if applicable):</b>	<b>Quantity:</b>
<b>Existing heating system:</b>	
<input type="checkbox"/> Electric resistance (i.e. electric baseboards, electric furnace)	<input type="checkbox"/> New construction (none)
<input type="checkbox"/> Air source heat pump	<input type="checkbox"/> Other:
<b>Existing cooling system:</b>	
<input type="checkbox"/> Centrally ducted air-conditioning	<input type="checkbox"/> Window w/ portable air-conditioners
<input type="checkbox"/> None	

## Electric Thermal Storage (ETS) System

To apply for rebates for your Electric Thermal Storage System(s) enter the product details in the table below. To prevent unnecessary delays in the processing of your application, please complete all the information requested.

<b>Type of electric thermal storage system:</b>	
<input type="checkbox"/> Small commercial ETS (50-150 kWh of eight-hour storage)	
<input type="checkbox"/> Medium commercial ETS (150-300 kWh of eight-hour storage)	
<input type="checkbox"/> Large commercial ETS (300 kWh and above of eight-hour storage)	
<b>Manufacturer:</b>	
<b>Model #:</b>	<b>Quantity:</b>
<b>Existing heating system:</b>	
<input type="checkbox"/> Electric resistance (i.e. electric baseboards, electric furnace)	<input type="checkbox"/> New construction (none)
<input type="checkbox"/> Air source heat pump	<input type="checkbox"/> Other:
<b>Existing cooling system:</b>	
<input type="checkbox"/> Centrally ducted air-conditioning	<input type="checkbox"/> Window w/ portable air-conditioners
<input type="checkbox"/> None	

## Integrated Dual Enthalpy Economizer Controls

To apply for rebates for your Integrated Dual Enthalpy Economizer Controls enter the product details in the table below. To prevent unnecessary delays in the processing of your application, please complete all of the information requested.

<b>Manufacturer:</b>	
<b>Model #:</b>	<b>Quantity:</b>
<b>Heating system:</b>	
<input type="checkbox"/> Electric resistance (i.e. electric baseboards, electric furnace)	<input type="checkbox"/> New construction (none)
<input type="checkbox"/> Air source heat pump	<input type="checkbox"/> Other:

## HVAC Hotel Occupancy Sensors

To apply for rebates for your HVAC Hotel Occupancy Sensor(s) enter the product details in the table below. To prevent unnecessary delays in the processing of your application, please complete all the information requested.

<b>Manufacturer:</b>	
<b>Model #:</b>	<b>Quantity:</b>
<b>Heating system:</b>	
<input type="checkbox"/> Electric resistance (i.e. electric baseboards, electric furnace)	<input type="checkbox"/> New construction (none)
<input type="checkbox"/> Air source heat pump	<input type="checkbox"/> Other: